



July 16, 2024

Dear :

Thank you for the opportunity to serve your company. Attached is the proposal you requested.

From our commitment to safety excellence to our one-of-a-kind **Performance. Guaranteed.®** pledge, we promise to be the best service company in the industry. Period.

If you have any questions, please do not hesitate to contact us.

Thank you again and we look forward to working with you.

Hardik Patel

111.112.2222

[hardik.patel@rouseservices.com](mailto:hardik.patel@rouseservices.com)



## USED EQUIPMENT INVENTORY

EQUIPMENT#	MAKE	MODEL	YEAR	SERIAL#	DETAILS	METER	LOCATION	PRICE
IL_IL36292	Nissan UniCarriers	TN01L18HV (TNX35)	2005	TN01-720661	Capacity: 3500    Collapsed Height: 83    Max Lift Height: 187    Power: ELECTRIC    Tires:	4,003	ELG - Itasca, IL	\$4,500 USD
IL_IL40387	Mitsubishi	FGC25N	2015	AF82F41485	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: LP    Tires:	5,647	ROC - Rockford, IL	\$14,400 USD
IL_IL46616	Mitsubishi	FB20PNT	2016	EFB2650833	Collapsed Height: 84    Max Lift Height: 187    Stages: TRIPLEX	4,931	ELG - Itasca, IL	\$13,000 USD
IL_IL46171	Caterpillar	EC30N	2016	ATB3150639	Capacity: 6000    Collapsed Height: 83.5    Max Lift Height: 186    Power: ELECTRIC    Tires:	1	ROC - Rockford, IL	\$15,000 USD
IL_IL45910	Mitsubishi	FGC25N	2016	AF82F41905	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: LP    Tires:	14,705	ELG - Itasca, IL	\$13,400 USD

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### NEED ADDITIONAL EQUIPMENT

Search our equipment for sale at [used.EQDepot.com](https://used.EQDepot.com)

Price reflects base machine only. Any photographed attachments and/or accessories are not included. Price valid for 30 days. Availability subject to change without notice. Engine hours are updated nightly but not guaranteed. All equipment purchases are subject to applicable sales tax. Used equipment is sold as is, where is, and with no warranty, unless otherwise specified. Contact Equipment Depot for more information on terms and conditions. Safety Training: OSHA mandates that all operators be certified for use of powered industrial equipment. Please contact EQD to discuss a Safety Training Program to meet your company's needs. (Rev. 8-2020)



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EQUIPMENT#	MAKE	MODEL	YEAR	SERIAL#	DETAILS	METER	LOCATION	PRICE
IL_IL46678	Caterpillar	DP40N	2016	AT12C00447	Capacity: 8000    Collapsed Height: 90    Max Lift Height: 187    Power: DIESEL    Tires:	799	ELG - Itasca, IL	\$35,400 USD
IL_IL47315	Mitsubishi	FGC25N	2016	AF82F43092	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: LP    Tires:	6,376	ROC - Rockford, IL	\$14,900 USD
IL_IL48833	Caterpillar	2C5000	2017	AT9043465	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: LP    Tires:	8,330	ROC - Rockford, IL	\$17,100 USD
IL_IL48832	Caterpillar	2C5000	2017	AT9043395	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: LP    Tires:	1	ROC - Rockford, IL	\$17,600 USD
IL_IL49221	Caterpillar	EC25EN	2017	ATB3100387	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: ELECTRIC    Tires:	4,841	ELG - Itasca, IL	\$14,000 USD

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EQUIPMENT#	MAKE	MODEL	YEAR	SERIAL#	DETAILS	METER	LOCATION	PRICE
IL_IL49738	Jungheinrich	EKS 314	2017	82840213	Capacity: 3000    Collapsed Height: 96    Max Lift Height: 207    Power: ELECTRIC	1,803	ELG - Itasca, IL	\$21,300 USD
IL_IL40913	Mitsubishi	FB20PNT	2015	EFB2650666	Capacity: 4000    Collapsed Height: 84    Max Lift Height: 188    Power: ELECTRIC    Tires:	9,431	ELG - Itasca, IL	\$22,900 USD
IL_IL43179	Caterpillar	2C5000	2016	AT9042737	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: LP    Tires:	9,097	ROC - Rockford, IL	\$16,500 USD
IL_IL43416	Jungheinrich	ETR 345	2016	82821422	Capacity: 4500    Collapsed Height: 131    Max Lift Height: 302    Power: ELECTRIC	6,674	ELG - Itasca, IL	\$18,300 USD
IL_IL45503	Jungheinrich	ETR 345	2016	82821706	Capacity: 4500    Collapsed Height: 143    Max Lift Height: 332    Power: ELECTRIC	3,367	ELG - Itasca, IL	\$20,500 USD

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EQUIPMENT#	MAKE	MODEL	YEAR	SERIAL#	DETAILS	METER	LOCATION	PRICE
IL_IL48831	Caterpillar	2C5000	2017	AT9043468	Capacity: 5000    Collapsed Height: 83.5    Max Lift Height: 188    Power: LP    Tires:	1	ROC - Rockford, IL	\$17,600 USD
IL_IL50150	Jungheinrich	EKS 314	2017	82840217	Capacity: 3000    Collapsed Height: 96    Max Lift Height: 207    Power: ELECTRIC	635	ROC - Rockford, IL	\$22,300 USD
IL_IL49743	Mitsubishi	FB20PNT	2017	AFB2650054	Capacity: 4000    Collapsed Height: 84    Max Lift Height: 187    Power: ELECTRIC    Tires:	5,416	ELG - Itasca, IL	\$13,900 USD

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**Other companies talk about performance.  
We guarantee it. Here's our pledge and promise to  
be the best service company in the industry. Period.**



## RESOLUTION

Have a concern? Not for long. Our employees are empowered to solve customer concerns on the spot. If you are still not satisfied, it's elevated to the regional leader for immediate attention and resolution.

## SERVICE

Ready to roll 24/7/365 days a year and backed by a 4-hour emergency response time, or the first hour of labor is on us. Plus, free loaners on forklift and aerial lift repairs if we fail to fix it right the first time or by the time promised.

## PARTS

All parts purchased from us are guaranteed for 6 months.

## RENTALS

Rental equipment will be delivered on-time as promised or delivery is free.

## 30 DAY BUYBACK

If the new equipment fails to perform as promised and you're not satisfied, we'll buy it back. It's that simple.

## EQUIPPED TO SERVE™



## OUR CUSTOMER EXPERIENCE COMMITMENT TO YOU

To stand by our commitment to be the Best Service Organization, we have created a statement that defines our level of dedication and devotion we strive for each and every day.

Our customers trust us to be the Best Service Organization. This is more than just a statement; it is a promise to them — and to each other. We recognize our customers **determine our success** and that **trust must be earned**, not simply given or expected. Our customers must know that we will strive to fully meet their needs. They must know that we will always be knowledgeable, professional, effective, responsive, and most of all — remarkable. Leaving them with complete peace of mind knowing that they have made the right decision to partner with us. **We strive every day to excite our customers.** Trusted to Deliver means making a positive and honest impact, resulting in something extraordinary — a foundation built on trusted relationships.

## EQUIPMENT DEPOT – INTEGRATED SOLUTIONS. CONNECTED SUPPORT.

### ONE-STOP SHOP

At Equipment Depot, we continue to lead the industry as the one-stop source for sales, service, training, warehouse systems, supplies, parts, and rentals for material handling, aerial, agriculture, heavy truck, and port equipment along with specialty equipment.

### YOUR CHAMPIONS OF UPTIME

Unplanned downtime costs you money. That's why we focus on improving your uptime while also helping you organize your operations to maximize throughput. With our extensive ranges of customized solutions, we help you take care of business today and in the future.

- America's largest independently-operated material handling and rental source
- Over 50 locations across the U.S. and growing, covering nearly 3,000 miles, supporting an array of industries
- Intelligent warehouse design and integrated system planning to increase storage space, maximize throughput, and enable scalability
- Large selection of new and used equipment from the most innovative and respected OEM to keep your team safe brands
- Extensive rental inventory with a newer, well-maintained fleet of over 12,000 units with on-time delivery guaranteed
- 850+ highly-trained and certified service technicians successfully completing more than 360,000 service calls per year
- \$22M+ high-quality OEM parts inventory including all major brands — ready when and where you need it
- Exclusive Technical Support Operations Center ensuring on-site repair success
- Wide range of safety training courses designed to keep your team safe
- Representing industry-leading OEMs as a member of the third largest material handling group globally and a part of the Mitsubishi Heavy Industries family of companies

### A LEGACY OF SERVICE

Since 1939, we have been providing hands-on, local-market expertise and industry experience. We are proud to be a member of the third largest material handling group in the world, and a part of the Mitsubishi Heavy Industries global family. From design to manufacturing, distribution to services, Mitsubishi Logisnext is a leading provider of forklifts.

Unlike other factory-owned, single-brand dealers, we offer a tailored solution to our customers with the right mix of equipment, systems and services to ensure our customers' success, which we deliver across our coast-to-coast branch network.

### CORE VALUES



Passion to Perform



Trust to Act



Act Responsibly



Make it Fun



## TERMS AND CONDITIONS

- 1. DEFINITION.** "Buyer" means the party identified on the reverse side of this Agreement that is purchasing certain equipment and/or services from Seller. "Seller" means Equipment Depot Ohio, Inc.
- 2. QUOTATION.** This quotation is an offer to sell certain equipment ("Equipment") or services ("Services") as described in this quote to Buyer and is tendered by Buyer for acceptance by Seller. This quotation can only be a binding offer if signed by the General Manager or General Sales Manager at the branch of Seller's sales and service office stated herein. Upon said acceptance, this Agreement shall be effective after and shall survive (i) delivery of the Equipment or completion of Services, as applicable, and (ii) the signing of any additional security agreement relating to Equipment. If the terms hereof conflict with any such security agreement, the terms of the latter shall control.
- 3. SHIPMENT.** Unless otherwise agreed in writing, all prices are for material packed for domestic shipment and for delivery F.O.B. factory or point of shipment. Shipping dates are approximate and based on prompt receipt of all necessary information. Notwithstanding anything to the contrary, all risk of loss for the Equipment shall be upon the Buyer from point of shipment. Buyer shall pay all transportation and delivery charges to final destination.
- 4. PRICES.** Prices quoted herein are based on present costs. Prices are subject to increase by Seller at any time prior to commencement of Services, or delivery in respect of all or any portion of the Equipment, on order for scheduled commencement or delivery more than six (6) months from order date, to the extent necessary to cover Seller's increased costs applicable thereto.
- 5. PAYMENT.** Partial shipments may be made and payments therefor shall become due in accordance with the terms hereof. Finance charges are subject to rates in effect at time of delivery of Equipment. The terms of sale herein are subject to credit approval and Seller may at any time prior to commencement of Services or delivery of Equipment modify the terms of payment originally specified to assure prompt payment for the Services and/or Equipment ordered.
- 6. TAXES.** The amount of taxes stated on the face hereof, if any, is approximate only. Buyer is liable for the full amount of taxes applicable to or as a result of this transaction, exclusive of franchise taxes and taxes measured by the net income of Seller. Buyer shall pay the amount of all such taxes as at any time requested by Seller as if originally added to the price. If Seller pays such taxes, Buyer shall reimburse Seller therefor.
- 7. SECURITY INTEREST AND DEFAULT.** Seller shall retain a security interest in Equipment until the total selling price, including taxes, delivery and other charges, is paid in full by Buyer. Buyer agrees to sign and deliver to Seller any additional security interest and UCC documents required by Seller and agrees to do such other acts and execute such other instruments as Seller may request to give Seller a valid security interest in the Equipment.  
  
If Buyer fails or refuses to accept delivery of the Equipment and parts ordered hereunder or shall default in the performance of any of the terms, covenants and conditions of this Agreement, Seller may retain the cash deposited or paid to it and the Equipment accepted by it on account of the sale price, if any, and apply the same toward payment of its damages. If the Equipment has been delivered to Buyer at the time of default, Seller may declare the full amount due and payable without notice or demand and may repossess the Equipment. Repossession and disposition of the Equipment, and suit for any deficiency, shall be pursuant to applicable laws. The remedies provided herein in favor of Seller shall not be deemed exclusive, but shall be cumulative and shall be in addition to all other remedies available to Seller's at law or in equity.
- 8. WARRANTY.** The manufacturer's warranty for Equipment in effect at the time of sale confirmation for the Equipment shall apply. Seller makes no representations or warranties of any kind or character as to the Equipment, and hereby disclaims all warranties or representations, expressed or implied, including but not limited to the warranties of fitness for any particular purpose, merchantability, quality, design or condition of the Equipment, or conformity to models or samples.
- 9. DELAYS.** Seller shall not be liable for loss or damage due to delay in delivery or manufacture of the Equipment, or commencement or completion of Services, resulting from any cause beyond Seller's reasonable control, including but not limited to, compliance with any regulations, orders, or instructions of any federal, state or municipal government or any department or agency thereof, acts of God, acts or omissions of Buyer, acts of civil or military authority, fires, strikes, factory shutdowns or alterations, embargoes, war, riot, delays in transportation or Seller's inability to obtain necessary labor, manufacturing facilities or materials from the Seller's usual sources; and any delays resulting from any such cause shall constitute a waiver of all claims for damages. IN NO EVENT SHALL buyer or seller BE LIABLE FOR ANY INDIRECT, SPECIAL OR CONSEQUENTIAL LOSS OR DAMAGES, INCLUDING BUT NOT LIMITED TO LOSS PROFITS AND LOSS REVENUE, EVEN IF INFORMED OF THE POSSIBILITY OF SUCH DAMAGES, however same may be caused.
- 10. CANCELLATION.** Buyer may cancel its order, reduce quantities, revise specifications or scope or extend schedules only by agreement by Seller in its sole discretion. In the event of such agreement, Buyer shall be liable for reasonable and applicable charges which shall include but not be limited to restocking fees, freight charges, cancellation charges, demobilization costs, or other similar charges, and shall also take into account expenses already incurred or to be incurred by Seller and commitments made by Seller, and Buyer shall indemnify Seller against any losses resulting therefrom.
- 11. ENTIRE AGREEMENT AND APPLICABLE LAW.** The rights and obligations of Seller and Buyer under any order placed pursuant hereto shall be governed by the laws of the state of Ohio. The provisions hereof are intended by Buyer and Seller to be the entire agreement pertaining to the subject matter hereof, and supersede all prior agreements, understandings, negotiations and discussions, whether oral or written, of the parties hereto pertaining to the subject matter hereof. No waiver, modification or addition to any of the terms hereof shall be binding on Seller unless made in writing by the General Manager or the General Sales Manager at Seller's branch as stated herein. In the event of conflict between a service agreement or Buyer's purchase order and the terms hereof, the latter shall control.
- 12. TITLE.** Title to the Equipment shall not pass to Buyer until the purchase price has been paid in full. In the event of non-payment within sixty (60) days after delivery, Seller reserves the right to repossess the Equipment and to charge a reasonable sum for the use thereof during the period from delivery to repossession.
- 13. ENFORCEABILITY.** If any part or provision of this Agreement is declared invalid by a competent authority, such declaration shall not have the effect of invalidating or voiding the remainder of this Agreement. The parties agree that the part(s) of this Agreement so held to be invalid, void or unenforceable shall be modified to the extent required to make it enforceable, or, if necessary, the Agreement shall be deemed to be amended to delete the unenforceable part or provision, and the remainder shall have the same force and effect as if such part or provision had never been included herein.





**ACCEPTANCE**

BUYER AGREES THAT ACCEPTANCE OF SELLER'S QUOTATION HEREIN (THE "QUOTE") SHALL BE MADE EITHER BY (A) EXECUTING IN THE APPROPRIATE SPACE BELOW AND RETURNING THE EXECUTED DOCUMENT TO SELLER, (B) BUYER'S PURCHASE OF SERVICES OR EQUIPMENT, IN WHOLE OR IN PART, FROM THIS QUOTE, OR SELLERS'S COMMENCEMENT OF ANY WORK IN FULLMANET OF BUYER'S ORDER, IN WHOLE OR IN PART FROM THEIS QUOTE, (C) ELECTRONIC ACCEPTANCE, OR (D) ANY OTHER MEANS INDICATING BUYER'S WILLINGNESS TO ORDER SERVICES OR EQUIPMENT, IN WHOLE OR IN PART, FROM THIS QUOTE.

BY ACCEPTING THIS QUOTE, BUYER UNCONDITIONALLY ACCEPTS AND AGREES TO BE BOUND BY THE PROVISIONS ON THE NEXT PAGE HEREOF, WHICH INCLUDES SELLER'S TERMS AND CONDITIONS, ALL OF WHICH ARE INCORPORATED BY REFERENCE INTO THIS QUOTE FOR ALL PURPOSES. THIS QUOTE, INCLUDING ALL ASPECTS OF BUYER'S PURCHASE OF SERVICES OR EQUIPMENT FROM SELLER, SHALL BE GOVERED BY AND SUBJECT TO THE PROVISIONS FOUND ON THE NEXT PAGE HEREOF.

**ACCEPTED BY SELLER**

\_\_\_\_\_

NAME

\_\_\_\_\_

TITLE

X

\_\_\_\_\_

SIGNATURE

\_\_\_\_\_

DATE:

**ACCEPTED BY BUYER**

\_\_\_\_\_

COMPANY

\_\_\_\_\_

NAME

\_\_\_\_\_

TITLE (AUTHORIZED OFFICER OR REPRESENTATIVE REQUIRED)

X

\_\_\_\_\_

SIGNATURE

\_\_\_\_\_

DATE:

*This quotation shall become a contract only upon signature by the Sales Manager or General Manager at Equipment Depot's business offices.*